

Message Text

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PAGE 01 STATE 237676

16

ORIGIN EA-14

INFO OCT-01 ISO-00 EB-11 FPC-01 AID-20 CIAE-00 COME-00

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 PA-04 PRS-01

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EA/J -

EB - MR. WHITMAN

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FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

INFO AMEMBASSY TOKYO

C O N F I D E N T I A L STATE 237676

E.O. 11652: GDS

TAGS: ENRG, ID, JA

SUBJ: ENERGY POLICY VIS-A-VIS JAPAN AND INDONESIA

REF: JAKARTA 14040

1. PARA 4 REFTTEL REFLECTS PROBABLY INEVITABLE GOI TACTICS
IN EFFORT MAXIMIZE ITS PROFITS FROM LNG. AS ENERGY CRISIS
CONTINUES WE CAN EXPECT GOI TO CONTINUE EFFORT TO LOOK TO
ITS OWN NATIONAL INTEREST AND SEEK HIGHEST PRICES
POSSIBLE FOR ITS ENERGY RESOURCES.

2. WHILE WE RECOGNIZE GOI INTEREST IN GETTING ABSOLUTE
MAXIMUM REVENUE AND ARE PLEASED TO SEE INDONESIAN DEVELOP-
MENT EFFORT GET SUCH STRONG IMPETUS, WE ALSO HAVE STRONG
NATIONAL INTEREST IN KEEPING ENERGY COSTS WITHIN REASONABLE
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PAGE 02 STATE 237676

BOUNDS. THIS IS ONE OF MAIN REASONS BEHIND OUR POLICY OF

COOPERATION WITH JAPAN IN ENERGY MATTERS, AS ARTICULATED IN NIXON-TANAKA COMMUNIQUE. WE ALSO RECOGNIZE THAT BOTH GEOGRAPHY AND TRADITIONAL MARKETING PATTERNS MAKE IT LOGICAL FOR JAPAN TO TAKE MAJOR (THOUGH NOT EXCLUSIVE) SHARE OF INDONESIAN ENERGY PRODUCTS IN FUTURE AS WELL AS IN PAST.

3. ALTHOUGH WE FULLY UNDERSTAND THAT EMBASSY COULD NOT DIVULGE INFORMATION ON PRICES TO BE PAID BY PACIFIC LIGHTING, WE DO THINK THAT EMBASSY SHOULD BE AS COOPERATIVE AS POSSIBLE IN DEALING WITH JAPANESE ON ENERGY QUESTIONS. WE AGREE WITH JAPANESE CHARGE THAT WE DO NOT WANT TO ALLOW GOI TO PLAY US OFF AGAINST JAPANESE. ONE WAY TO AVOID THIS MIGHT BE FOR CONCERNED JAPANESE COMPANIES AND PACIFIC LIGHTING TO ESTABLISH DIRECT CONTACT, AND THIS SUGGESTION COULD PERHAPS BE MADE TO JAPANESE CHARGE AT AN APPROPRIATE OPPORTUNITY. KISSINGER

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